

Open Banking Exchange 2025

25 March 2025

Today on Stage



Jade CanoConference Moderator



Sven Siat

Head Connectivity

& Product Lead bLink @ SIX



Noor van Ophem Founder & CEO @ Fjnch



Fabio A. MarchesinFounder & Partner @ BlueBudget



Patrick Hadorn Lead Value Stream Channels @ BEKB



Nik ArmProduct Owner Value
Stream Channels @ aity



Olivier Chatelain Business Analyst @ aity



Lukas BachmannMember of Executive Board
@ Alphasys

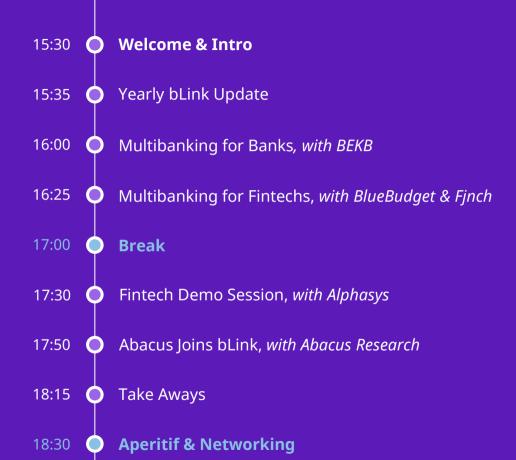


Alfred Koller
Partner & Head of Business Unit
e-Services @ Abacus



Event Program









bLink

Sven Siat, Head Connectivity, SIX

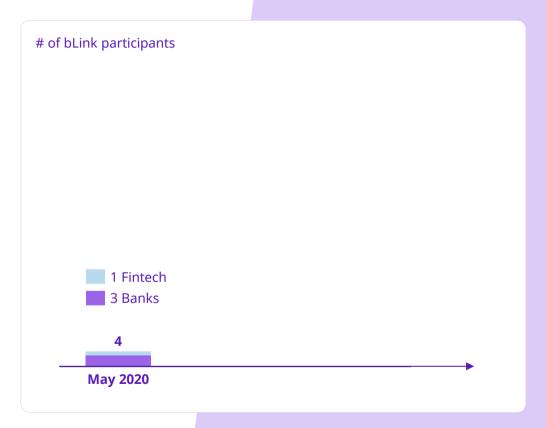


Once Upon a Time... in 2020

SIX launches bLink

With its market entry, bLink faced strong skepticism. The main points of criticism were:

- Not relevant enough for the Swiss market
- Made by and for big banks only
- Supports corporate client use cases only





5 Years Later... Today

bLink community is growing strongly

- Not enough Swiss market relevance
- Made by and for big banks only
- Major part of Swiss Small & Medium Enterprises open banking today is powered by bLink
- Key brands such as Abacus Research, bexio and Klara are connected, but also many smaller fintechs
- Many cantonal and regional banks (e.g. Clientis) are already live, onboarding or committed to join



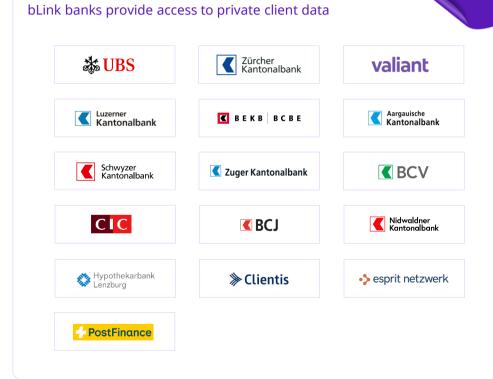
5 Years Later... Today

Multibanking

Platform of choice for multibanking

Supports corporate client use cases only

- From Q3 2025, at least 16 banks on bLink are expected to offer retail customer data
- With this initiative, **PostFinance also joined** the bLink platform
- These banks already cover the majority of the Swiss retail banking market





Banking Apps

Budget Apps, Financial Assistants, Expense Tools.

Access to private client data introduces new use cases in personal finance management, leveraging data analytics and AI.

And it attracts new innovative solution providers.



Valiant

✓ Zurück Verbindung hinzufügen

Q Serach for bank

Fügen Sie eine Bank hinzu, die Sie verbinden

Aargauische Kantonalbank

Berner Kantonalbank

Luzerner Kantonalbank

Raiffeisen Schweiz

SwissBank

★ UBS

ti&m Contovista

Fintech Apps





BlueBudget

Finch



Does that Mean We Have Now Reached our Destination?

- No 'plug & play': bLink is not yet fully standardized
 - Not enough self-service: onboarding and operations (support)
 - Disparities in how banks comply with API standards

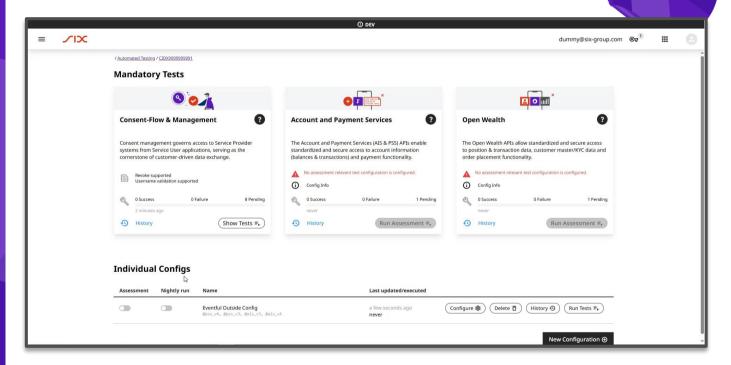
How do we tackle this?





Readiness Check for Service Providers

Automated verification process ensuring Service Providers' API implementation meets key requirements before production.

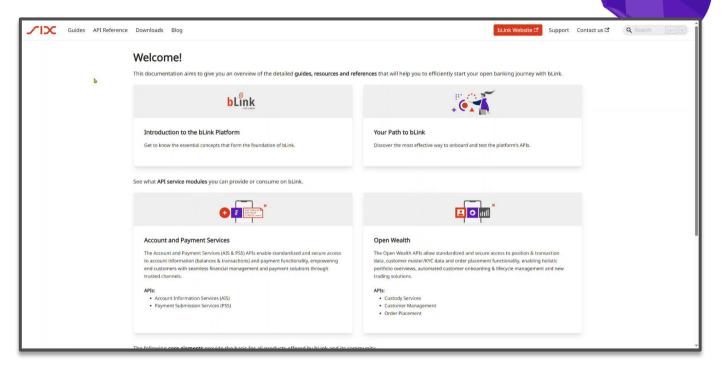






Service Provider Offering Map

Overview showing potential differences in the data coverage and support of certain endpoints by Service Providers.

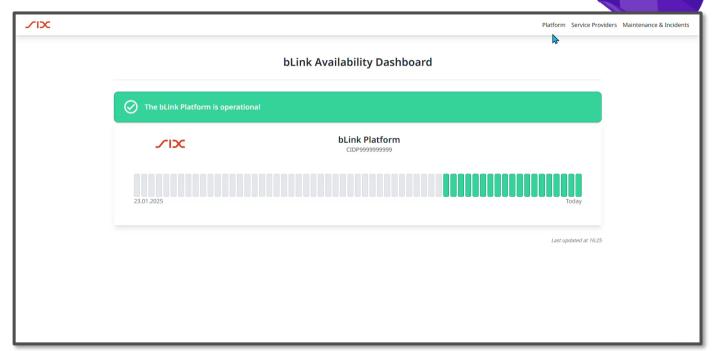






Availability Dashboard

A **status page** showing the availability of the bLink platform and all Service Providers, **aimed at reducing support volumes** for all parties on bLink.

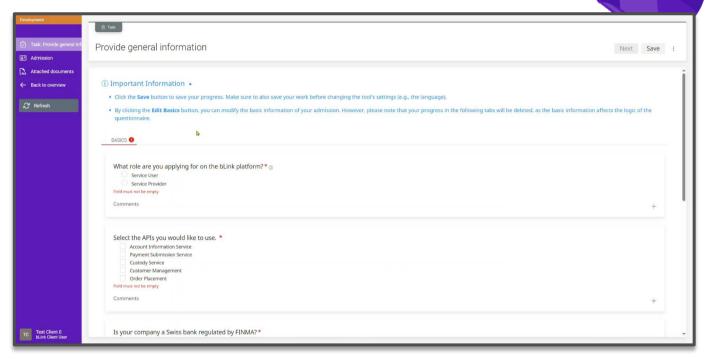




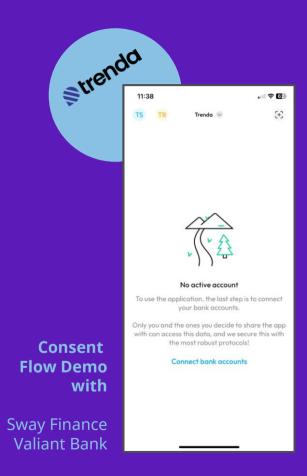


New Admission Tool

Efficient, web-based onboarding tool for admission testing, opting in for additional APIs, and yearly readmission







Coming Soon on Trenda!

Demo recordings of each bank's open banking **consent flow** in their e-banking and mobile banking applications.

Sign up for our bLink newsletter to be notified when this service is available, or contact Trenda!



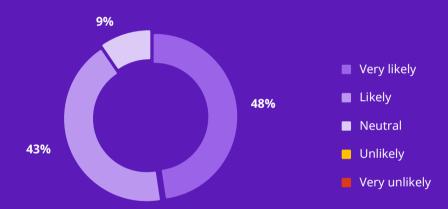


bLink Outlook.

What do our platform participants want?

We asked banks and fintechs directly, and they showed **strong interest** in providing and consuming more services via bLink.

How likely is it that your company will use additional bLink services in the coming years (n=21)?



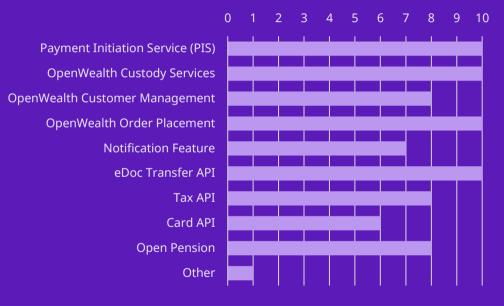


bLink Outlook.

What do our platform participants want?

There is a **broad range of new API services** that are interesting for Swiss banks on bLink.

What additional API services or features would be relevant to you in the future (n=15)?



■ # of bank responses



bLink Outlook.

What are the key initiatives we are driving on the bLink platform and beyond?





Q & A







Berner Kantonalbank

Patrick Hadorn, Lead Value Stream Channels Nik Arm, Product Owner Value Stream Channels (aity) Olivier Chatelain, Business Analyst (aity)





The Relevance of Multibanking

Regulatory requirement or customer experience?



Customer expectation

Bank customers expect a centralized overview of all their bank accounts



More than just aggregation

Banks can differentiate themselves through smart value-added services

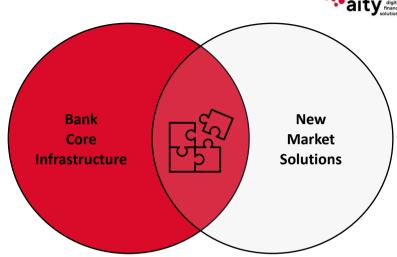


Opportunity for smart insights

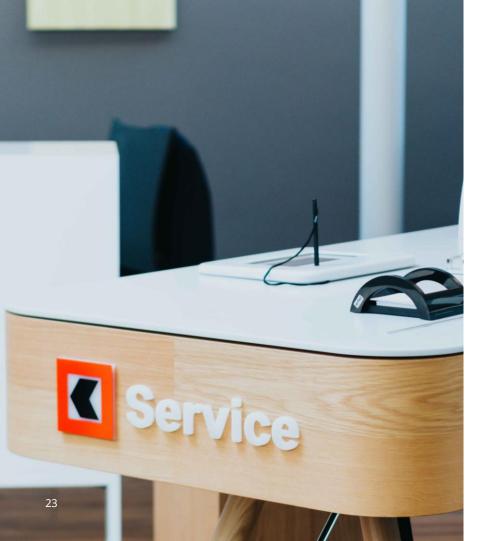
We see multibanking as an added-value to our digital positioning.







For Berner Kantonalbank - **Open Banking** in general, is **not just** a regulatory requirement, but a **strategic opportunity** for the bank to strengthen customer relationships.





BEKB's Strategic Positioning

01

Customer is King

The decision to share data is always the responsibility of the customer.

02

Customer Experience

Added value for our Customers is at the core of every implementation

03

Ecosystem approach

We integrate third party applications into their known BEKB world.



Outlook

Future Development





O3 Active Part of the Community





Q & A





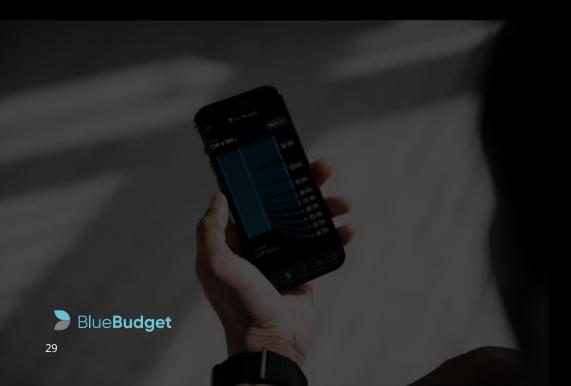


BlueBudget

Fabio A. Marchesin, Founder & Partner



Is Switzerland Ready for a Budgeting App? We're building it - together with thousands of users.



FinanzFabio Fabio Marchesin Co-Founder of BlueBudget

FinanzFabio is a Swiss financial blog that breaks the taboo around money. Whether it's saving in daily life, investing and retirement planning, or mortgages.

FinanzFabio educates a community of more than 180,000 people.

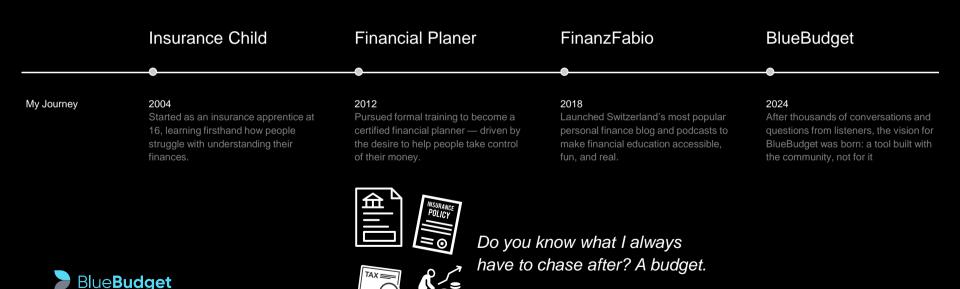


The Story Behind BlueBudget





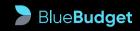
It started 20 years ago - in living rooms, coaching sessions, and podcast episodes. All that experience now lives inside the app.

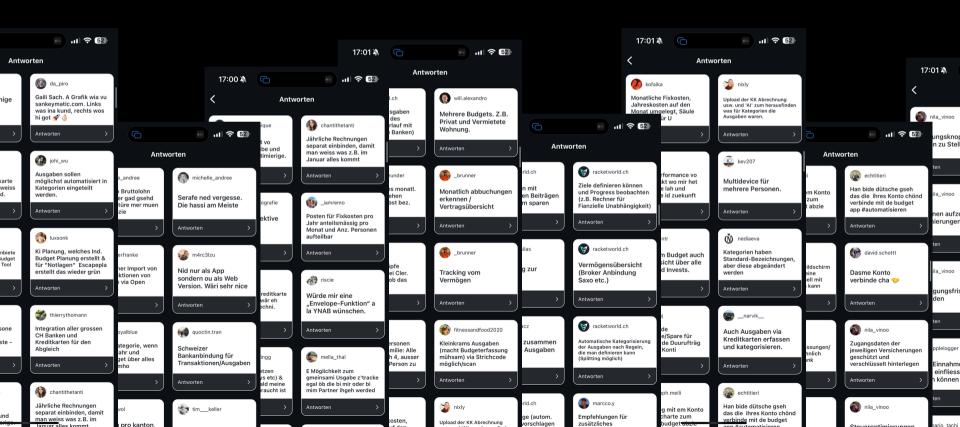


The Swiss People need a real solution. FinanzFabio and BlueBudget already connect with thousands of people who WANT to manage their money better



In today's world, reach is the new currency.





BlueBudget

We at BlueBudget launched our landing page, and the response was overwhelming!
Just look at these numbers.

8'000 people signed up for our beta - in just a few days and without a single paid ad.

1'100 feature requests in less than an hour were submitted by real users, shaping our roadmap with insights.

50 investors reached out to us, impressed by our early traction, community engagement, and clear value proposition.

We didn't guess - we asked. Our community told us exactly what they're looking for.

65%

Automatic bank account syncing and smart categorization of transactions - the foundation of effortless budgeting.

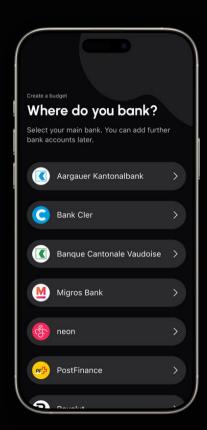
20%

Tools like a tax calculator and the ability to import credit card transactions to get a complete financial picture.

15%

They want a clear overview of recurring costs like subscriptions or insurance - plus a simple UX, budget templates, sharing options, and built-in financial education.







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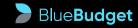








People are struggling with finances



Financial Denia

Many avoid facing their real financial situation - until it's too late.

Weak Foundations

Without a clear budget, all financial decisions become guesswork.

Manual Hassle

Setting up and tracking a budget manually feels like a chore.

Account Chaos

People juggle multiple bank accounts, cards, and tools with no central view.

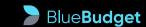
Fragmented Overview

This disconnect leads to surprises, missed payments, and poor decisions.

Poor U

Most tools feel clunky or designed for finance pros, not real people.

Why BlueBudget?



We are building the best budgeting app in Switzerland, and here's why we stand out:

Community-Driven Features (e.g. Split Bill)	We Connect to Swiss Banks, but not only	⊘
Switzerland-specific Budgeting Categories	Al-driven Transaction Categorization	Ø
Swiss Tax Compliance	Automatic Bank Syncing	Ø
Financial Education Integrated	Smart Alerts & Nudges	Ø
Subscription & Contract Tracker	Time Machine	⊘

And many more to come...

We're Not a Bank - We're Your Friend We don't want to be a bank. We don't offer accounts. We don't compete - we complete.





So why should banks care about BlueBudget? The answer is simple: Relevance.

Faster Market Entry

Launch a powerful budgeting experience without building it yourself by white-labeling our app.

Higher Customer Engagement

Users will spend more time in BlueBudget than in most banking apps.



Deeper Behavioral Insights

Access anonymized data on real user habits, goals, and pain points.

A Ready-Made Community

Tap into thousands of engaged users who will using the app - and asking for more.

Open banking tells us what you spent. BlueBudget tells you what that means.

We make Open
Banking meaningful
to users and we go
Beyond Banking.

Real-Life Value to People

We help people save, plan, and feel in control of their money - every day.

Insight Through BlueBudget

We turn financial data into clarity, structure, and real-life meaning.

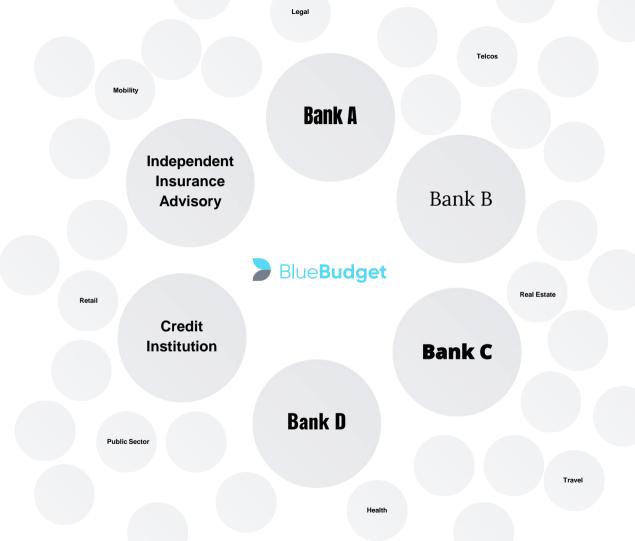
Open Banking Access

Gives secure access to transactions and accounts via bLink - but it's just raw data.



Swiss consumers want a budgeting app. Be a first mover.

4 banks, 1 credit institution and 1 insurance advisor - anonymized here for confidentiality - have already committed to working with BlueBudget. Their early support highlights the growing demand for user-centered, open banking solutions that go beyond traditional finance. Together, we're shaping the future of personal financial wellbeing in Switzerland.



Thank you!

We'd love to continue the conversation - come visit us at our stand for questions or insights.



Contact

fabio@bluebudget.ch bluebudget.ch



Q & A







Fjnch

Noor van Ophem, Founder & CEO





Financial Planning Made Easy



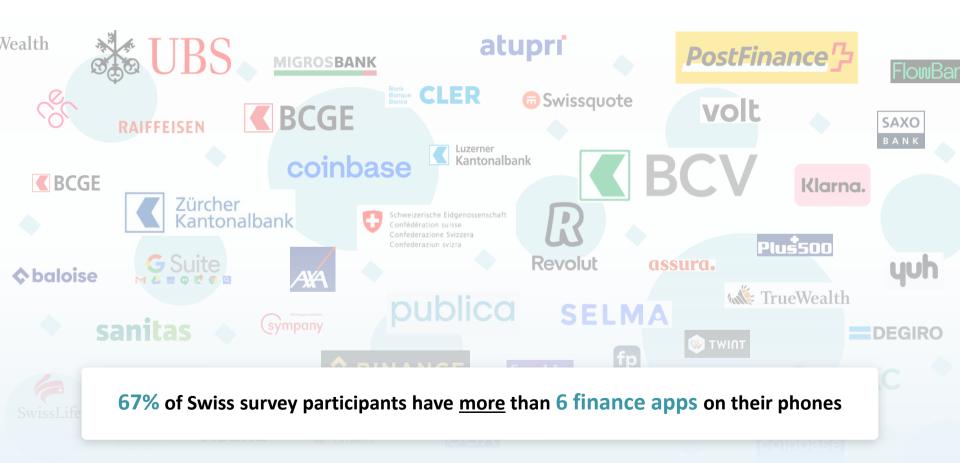




Noor van Ophem

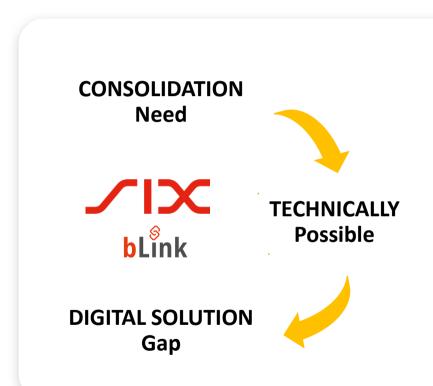
Founder & CEO

Finance for Young Professionals is a disorganized Mess.



Swiss Market Challenge, or Opportunity?







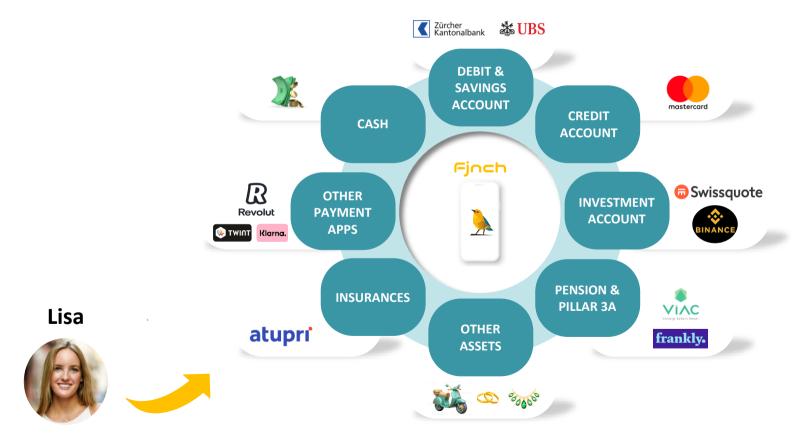


One app. easy Finance.



Your AI-Powered Financial Planner

Going from Chaos to Control, looks like this.

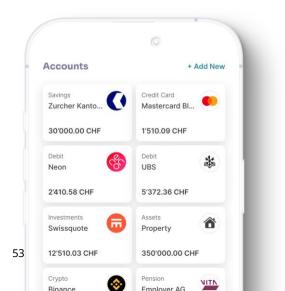


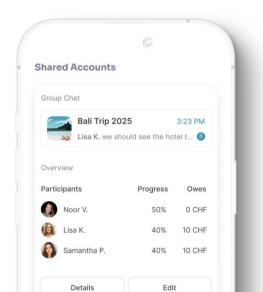
Where Effortsome becomes Effortless. And Fun.

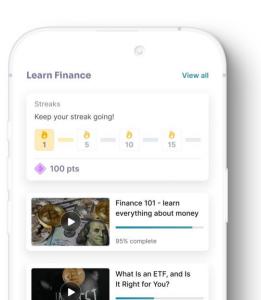
It's **Organized**

It's **Social**

It's Educational





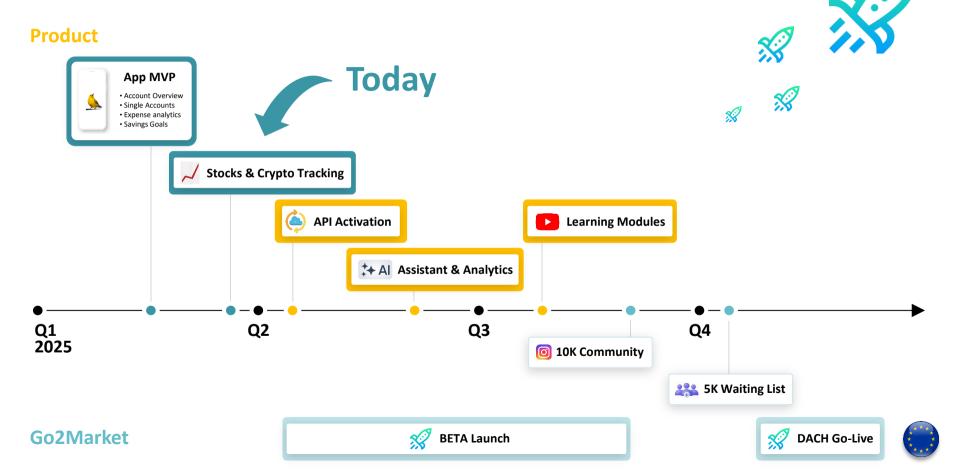


Your Financial Future. In Action.





Building at Flight speed.



Numbers Lead to Results.

Lisa now achieved 4+ goals and saved 200% more this year by using **Fjnch**! Because of...







2M+

people helped 10M+

goals achieved

20B+

extra CHF saved



Why Fjnch?

OUR TEAM With 25+ years of fintech experience



Noor

Mikael







Saurabh

Sanjay

Paulo



Abdellah

MISSION

We make financial planning Easy.

SWISS SIX EXCHANGE OPEN BANKING PLATFORM





Finch first B2C personal finance app to be onboarded & tested!

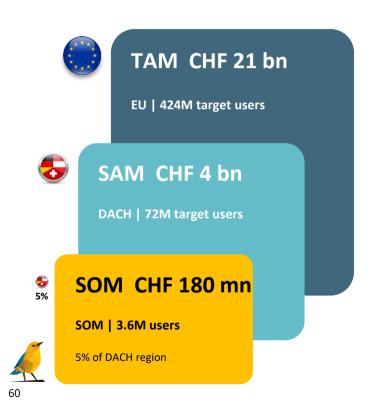
Finance for Young Professionals is a disorganized Mess.



Banking is becoming more and more Competitive.



The Personal Finance Market is Booming.







Next, Partnering Together.

Fjnch is Ready.

- Tested MVP
- Open Banking Technology
- Growing Ecosystem & Community





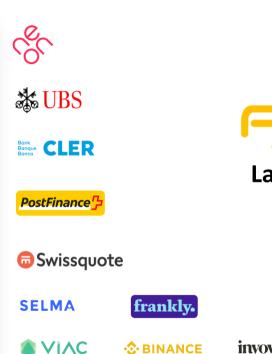
B2B Partnerships



Contact noor@fjnch.ch

The Future of Finance is Now.





assura.





Waiting List Sign Up



LinkedIn Connect









Request a DEMO!



Q & A





Break30 minutes









Alphasys

Lukas Bachmann, Member of the Executive Board





bLink Notifications

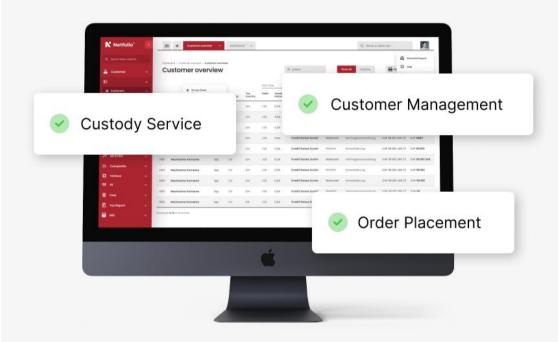
Real-Time Notifications in OpenWealth Order Placement











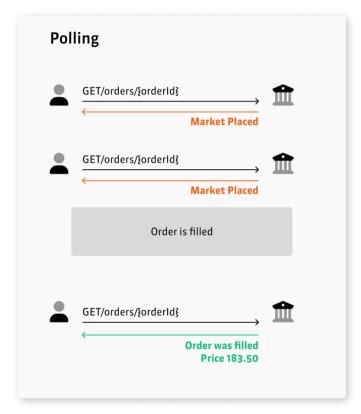


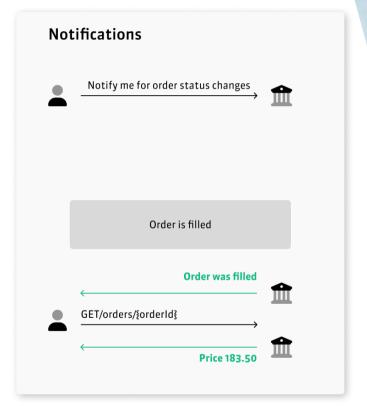
What motivated us to pilot Notifications?

- bLink-Team was looking for a pilot partner
- Already working on the Order Placement API integration with ZKB
- Recognized value beyond trading Notifications are key for multiple use cases on the bLink plattform













Possible Events – Happy Path

Acknowledged	The order has been received by the system but has not yet been validated or processed further.
Accepted	The order including allocations has been validated as the service provider has run its (pre-)trade checks against rules, restrictions and other constraints.
Market Placed	The order has been placed at the market (or at another counter party).
Filled	The placed order has been completely executed.
Executed	The completely filled order has been allocated to the client(s) and is confirmed to be (fully) executed.



Rejected

Possible Events - Failure Path

|--|

Market Rejected The order was placed but rejected by the market maker.

Partially Rejected Only part of the order was accepted, while the rest was rejected.

The order was not accepted due to validation issues.

Expired The order was not executed before its deadline.

Partially Expired Only part of the order was executed before expiring.

Cancelled The order was manually cancelled before execution.

Partially Only part of the order was cancelled, the rest was executed. Cancelled

Cacnelled





Key takeaways

- Notifications eliminate polling & improve efficiency
- Real-time updates enable new use cases on bLink
- We see great potential beyond trading





Lukas Bachmann lba@alphasys.ch +41 52 268 68 00 www.alphasys.ch



Q & A







Abacus Research

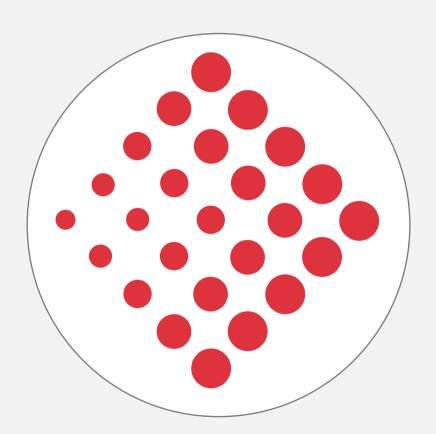
Alfred Koller, Partner & Head of Business Unit e-Services



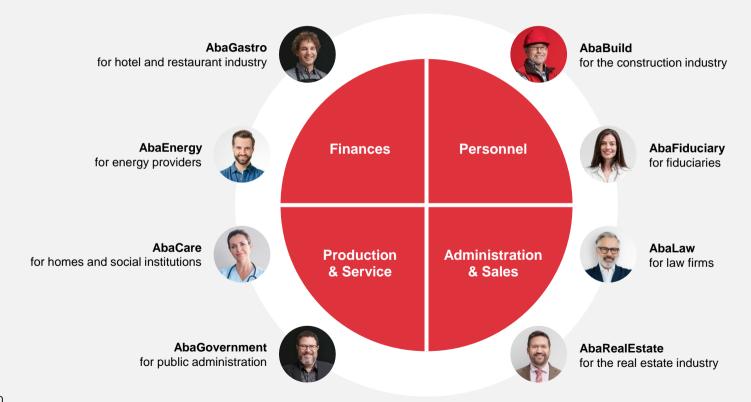




One software for all requirements



Abacus Product Portfolio





100% swissmade



65'000

satisfied companies

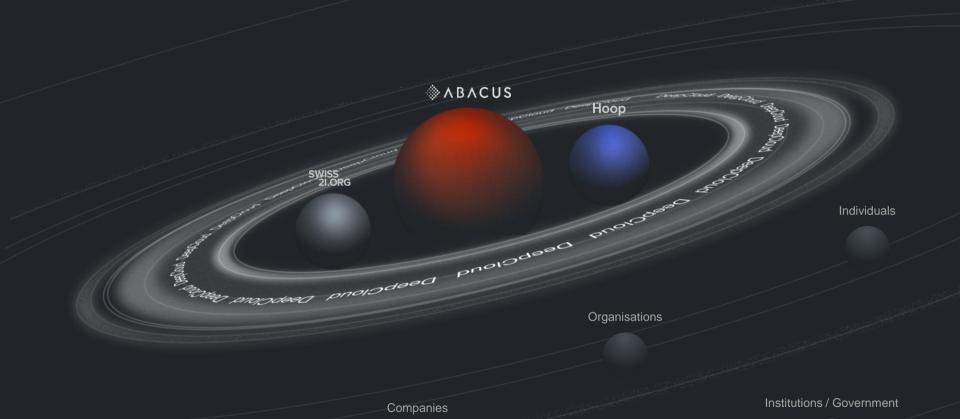
founded in

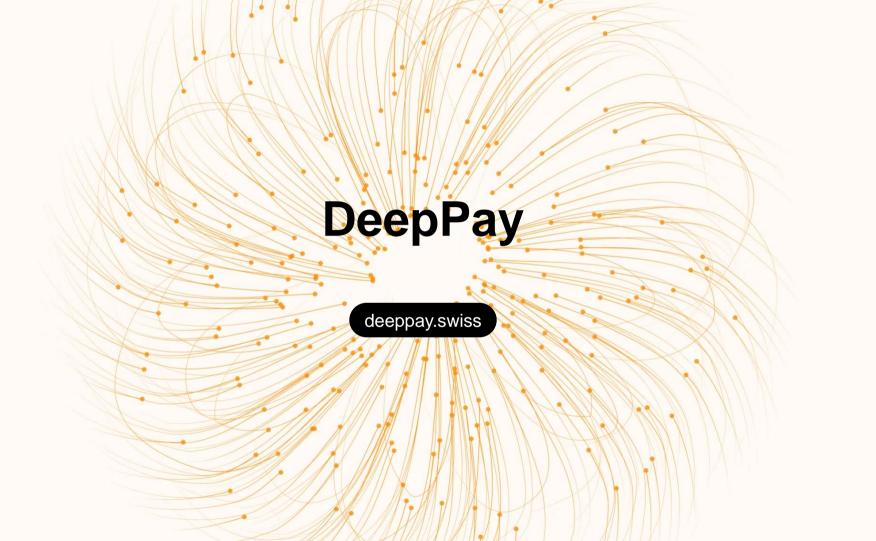
1985



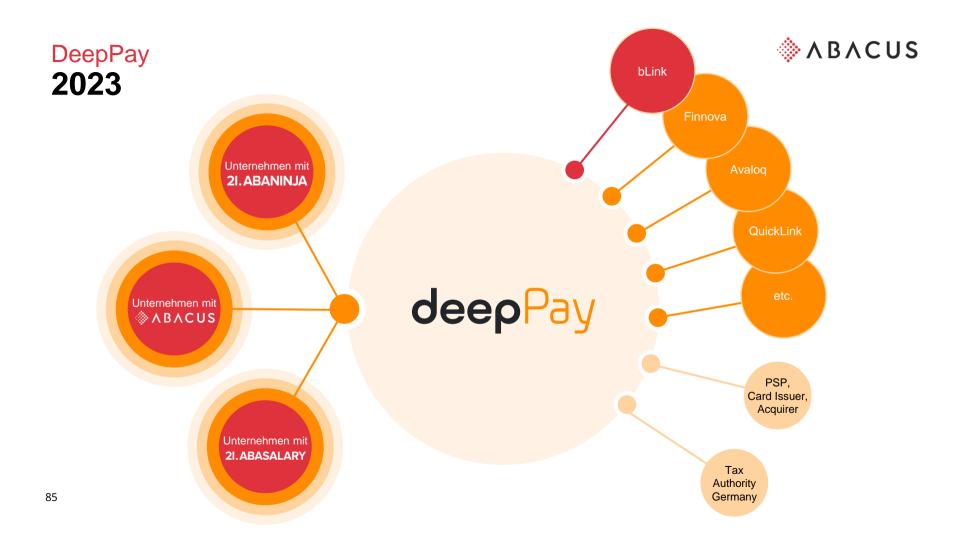
25 products







♦ ABACUS DeepPay 2018 Finnova Unternehmen mit 2I. ABANINJA deepPay Unternehmen mit **⊗** ∧ B ∧ C U S PSP, Card Issuer, Acquirer Unternehmen mit 2I.ABASALARY Tax Authority 84 Germany



Why we did it





We had everything up and running within our cluster, clients connected

Immense effort to implement updates, check logs and monitoring for so many interfaces

One for all – We hope

Professional operation for a single API

Modern and single tech stack

We saw and see potential for an active community

A look into the future





What we hope for:

- Further bLink Use Cases (PIS, e-docs)
- Other APIs (card API, pension, insurance, taxes)
- bLink as an enabler for new products
- Instant Payment
- All Banks available via bLink



What we fear:

- Pricing
- Restricted Use Cases
- Lack of further Use Cases
- To many Parties involved



Q & A







Open Banking Exchange 2025



... at their **conference booths** outside in Foyer 1 and 2 during the aperitif.

ALPHASYS















ALTOO





the community ...





Thank You!

We're looking forward to hearing your feedback on the event





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